

May 29, 2019

Association of Air Medical Services
Attn: Board of Directors and Valued Members
909 N Washington St #410
Alexandria, VA 22314

Dear AAMS Board of Directors and Valued Members,

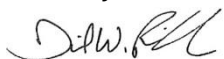
With this letter I am expressing my intent to run for the AAMS Board as Director – At Large.

Over the last two years on the AAMS Board I have learned much more about the issues and opportunities facing our industry and feel I am equipped to help represent our collective best interests. I embrace the relationships I have built with others in the industry and will continue to collaborate in shaping our future.

In my role as Senior Vice President at Air Methods, I am close to the day-to-day operations as well as a member of the company's executive leadership team. This provides me with both a local and national perspective.

My ongoing commitment is to promote a successful operation and a prosperous industry that supports the needs of our communities. We have the ability to make our industry safer and more unified. I thank you for your consideration and ongoing support.

Sincerely,



David W. Richardson
Senior Vice President



May 29, 2019

Mr. Dave Evans
Chairman
AAMS Nominating Committee
Association of Air Medical Services
909 N. Washington Street, Suite 410
Alexandria, VA 22314

Dear Mr. Evans:

Thank you for the opportunity to express my support for *David W. Richardson's nomination for re-election as AAMS Board of Director – At Large*. I recommend Mr. Richardson as a candidate for the position, as he has extensive experience and success in health care management, from his 15 years at DaVita to his many years at Air Methods. He brings a diverse background and fresh perspective to AAMS, and we are glad to support this nomination.

AirLife Denver has been a partner with Air Methods for many years and we have worked with Dave since he has worked at Air Methods. Although we work for different companies, we feel he represents AAMS and the industry in a positive and impartial manner. As members of AAMS, we support Dave's nomination for re-election to continue serving AAMS members and our shared goals for emergency air medical services.

Sincerely,

A handwritten signature in blue ink, appearing to read "B. M. Leonard". The signature is fluid and cursive, with a long horizontal stroke at the end.

Mr. Brian Leonard, MBA
Director Business Development
AirLife Denver
BrianLeonard2@HealthOneCares.com
(720) 591-3367

May 28, 2019

Mr. Dave Evans
Chairman
AAMS Nominating Committee
Association of Air Medical Services
909 N. Washington Street, Suite 410
Alexandria, VA 22314

Re: AAMS Board Elections, Dave Richardson Nomination

Dear Mr. Evans:

I am pleased to support the nomination of Dave Richardson, Senior Vice President of Customer Experience for Air Methods, for re-election to the AAMS Board of Directors At-Large position.

In the several years that Dave Richardson has worked for Air Methods, his leadership continues to grow for our people, our partners and our patients. We are pleased to have someone of Dave's caliber to represent Air Methods as a member of the AAMS Board of Directors. The Air Medical industry, though a small provider group, is a diverse array of hospital programs, independent companies, hybrid organizations and partner vendors from around the world. We believe that Dave's expertise in working with all of these models and entities through his experience in this industry qualifies him to continue in his position on the Board.

Thank you the opportunity to show Air Methods' support for Dave's nomination for re-election. I am confident that his knowledge and skill will continue to enrich the AAMS Board of Directors.

Sincerely,



Stephen E. Gorman
Chief Executive Officer
Air Methods Corporation

DAVID W. RICHARDSON

11623 E. Ida Ave., Englewood CO 80111
303-601-6153 (Mobile) /davidwrichardson@comcast.net

Executive with extensive expertise in building and operating business within small, medium and large organizations. Proven leadership, communication and execution skills to deliver strong financial results, develop top talent and culture, grow new business partnerships, implement operating discipline strategies and lead teams in complex and fast-paced businesses.

PROFESSIONAL EXPERIENCE

AIR METHODS CORPORATION

- *Senior Vice President- Air Medical Services 2016-Present*
Leader of United States and Haiti operations with over 3,000 employees; Operations of ~330 air medical bases and fleet of ~450 rotor and fixed wing aircraft
 - Member of Air Methods' senior management team reporting to CEO
 - \$950 Million in Revenue; \$325 Million in Net Income
 - Operational oversight of Business Development, Key Accounts and Customer Experience divisions
 - Responsible for strategic business and operational growth
 - Proven leadership and operational process skills to drive top performance
 - Ability to collaborate well with others to drive desired results
 - Strong talent development and team building skills
 - Responsible for budget development and P&L performance
 - Key member of team to design and restructure leadership organization
 - Member of team to transition company from Public to Private ownership
- *Senior Vice President- Eastern United States and Haiti 2014-2016*
Led \$450 Million in Revenue multi-state division with over 1,600 employees; Operations of ~150 air medical bases and fleet of ~225 rotor and fixed wing aircraft

DAVITA HEALTH CARE PARTNERS, INC. (Fortune 300/NYSE Healthcare Services Company) Denver, CO

- *Division Vice President-Operations 2009-2014*
Led \$350 million in revenue multi-state operating division with over 1,200 employees; Operations of 95 chronic dialysis facilities, 10 Home programs, 25 hospital contracts
 - Strong operational performance: ranked #2 out of 39 Divisions
 - Known for strong internal/external relationships, teambuilding and ability to consistently deliver top results
 - Responsible for budget development and P&L performance
 - Frequently led company in key dialysis clinical quality metrics
 - Tasked with turning around multiple declining major markets that are now outperforming in growth and EBITDA

DAVID W. RICHARDSON

- *Group Regional Operations Director 2006-2009*
Led \$75 million in revenue operating territory; Operations of ~40 chronic dialysis facilities and 5 Home programs, 15 hospital contracts
- *Regional Operations Director 2004-2006*
Led \$20 million in revenue operating region; Operations of ~15 chronic dialysis facilities and 2 Home programs and \$13 million in revenue
 - 2006 Rising Star Award
 - All key dialysis clinical quality metrics improved year over year
 - Designed and implemented company-wide internship program, improved employee retention by 23% in first year
- *Facility Administrator 2001-2004*
Responsible for full operations of a multi-modality outpatient dialysis facility
 - 2002 and 2003 Director's Choice Award
- *Hospital Services Patient Care Technician Jan. 2001-Aug. 2001*
Responsible for measuring and recording stats, patient observations, machine set up and other duties to ensure the compassionate, professional delivery of outpatient dialysis services.

ARKANSAS VALLEY COMMUNITY CENTER – La Junta, CO

- *Program Manager 1999-2000*
 - *Serving adults with developmental disabilities*

RADIANT RESEARCH – Honolulu, HI

- *Clinical Study Coordinator 1999*
 - *Conduct clinical trials for the Food and Drug Administration*

EDUCATION

University of Phoenix; Master of Business Administration – September 2004
Colorado State University - Pueblo; Bachelor of Science in Biology – May 1997

COMMUNITY/NON-PROFIT BOARD SERVICE

Association of Air Medical Services – Director at Large (Present)
Social Venture Partners Denver – Board Member (Former)
Denver Metro Chamber Economic Development Corporation - Executive Committee (Former)