

May 28, 2019

**Association of Air Medical Services**

C/O: Jolene Swartz- AAMS Office Manager  
AAMS Nominating Committee  
909 N. Washington Street, Suite 410  
Alexandria, VA 22314

Ms. Swartz & AAMS Nominating Committee:

Please let this serve as my letter of interest for the open At Large Director position for AAMS. I have also attached my résumé and a letter of support from MedFlight. I have the full support of MedFlight to give this position the time and energy it deserves. Given the opportunity, I would carry out this responsibility to the best of my ability.

I am interested in serving as an AAMS board member for several reasons. First and foremost, I believe my background has enabled me to acquire a solid understanding of both air and ground intricacies which will allow me to be an informed voice for all members. Additionally, I feel confident that I can address the many changing dynamics affecting our industry such as healthcare reform and its tremendous implications on current and future standards in critical care.

I believe AAMS is at a pivotal point in our history. We need to continue placing great emphasis on unifying our efforts, so we can avoid being divided in our thoughts and actions. There is no doubt we can continue making meaningful strides in our industry. However, we must be working in conjunction. It takes trust, accountability, transparency, and action. I want to help serve as the catalyst for all of these items to instill positive change. Equally important, I would like to be a vocal advocate for sharing members' concerns and ideas.

Please let me know if you need any additional information. I have a passion for this profession and am truly interesting in helping better our industry as a whole.

Respectfully,

*Michael Perkins*

Michael Perkins  
28272 West Dublin Granville Road  
Columbus, Ohio 43235  
[mperkins@medflight.com](mailto:mperkins@medflight.com)  
740-610-5817



Dave Evans  
AAMS Past President  
Chair of the AAMS Nominations Committee

Dave,

I am writing to express my support of one of the members of MedFlight's leadership team running for the open at-large position within the AAMS Board. Mike Perkins is the Vice President of Field Operations here and has been part of the management team at MedFlight for the past 11 years. Prior to being in that capacity, Mike led a 911 service that MedFlight managed for 9 years. In his current role, he oversees the general operations of all MedFlight helicopter and ground critical care bases. This role entails that he is intricately involved in making sure that all the bases are in compliance with the state licensing, federal, and CAMTS standards on both the clinical and operational sides. Mike also works closely with our aviation vendor to make sure we are following the FAA standards as well. In addition, he also manages our supply chain as well as oversees biomedical and ambulance maintenance. In his previous role, Mike also grew to understand all aspects of ALS/BLS and 911 service and has that background knowledge as well.

Having been a previous Board Member myself for a number of years, I know what it takes to be a good regional representative. I know that Mike has those qualities. He is very thorough when looking at issues and is not quick to raise assumptions without looking at the data and evidence first and is a good communicator. He has a very diverse background with managing both ground and air critical care and ground ALS/BLS business. Mike also has experience in the political world having run a County system and trying to pass operating levies. On the national front, Mike has worked with MedFlight with various issues on Capitol Hill and has attended the spring conference and participated in hill visits there as well. In addition, Mike has been an instructor at the Medical Transport Leadership Institute for the past 2 years.

In closing I would like you to consider this as my support for Mike in running for a Board position. Mike would be a good addition to the Association. Please don't hesitate to give me a call if you have any further questions.

Sincerely,

Thomas E. Allenstein RN, MBA, CMTE  
President / Chief Executive Officer  
MedFlight of Ohio



May 20, 2019

**Nominating Committee**  
Association of Air Medical Services  
909 N. Washington Street, Suite 410  
Alexandria, VA 22314

Committee Members:

I am pleased to endorse the nomination of Michael Perkins for an at-large seat on the Association of Air Medical Services' Board of Directors.

Michael exemplifies that which we desire in a board member representing our transport community. He is safety focused, educationally prepared and knowledgeable of trends affecting the industry. I am confident in his abilities and interest in improving the service we collectively provide to critically ill and injured persons.

Should further information be required please do not hesitate to contact me. I can be reached at your convenience using the telephone number below.

With thanks for all consideration offered Michael, I am,

Professionally,

Clinton Burley  
President and CEO

cc: Correspondence File

CB/jw

Fully accredited by



Air transportation provided by



A not-for-profit shared service of



WVUMedicine



**HealthNet Aeromedical Services**

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Michael Perkins  
18161 Township Road 428  
Dresden, Ohio 43821  
[mperkins4090@gmail.com](mailto:mperkins4090@gmail.com)

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## **PROFESSIONAL EXPERIENCE**

### ***MedFlight of Ohio***

Vice President of Field Operations

January 2016- Present

Provide effective leadership for all support operations. Serve as a member of the executive management team. Position works collaboratively with the VP of Clinical Operations to ensure all services and systems that support the clinical mission are operationally sound. Responsible for preparing capital budgets, approving all operating expenses, and overseeing the project planning process. Identify and evaluate opportunities for new business line development to include financial analysis and budgetary development. Continually evaluate all services, facilities, and systems to ensure they are compliant with state and federal requirements. Position requires significant hands on leadership and travel to MedFlight's out-based air and ground locations in Ohio.

Regional Director/ Flight Paramedic

December 2013- January 2016

Provided daily oversight for two rotor bases and one mobile intensive care (MICU) base. Responsibilities included forming solid customer relationships, securing preferred provider agreements, business development, high level strategic planning, performance evaluations, approval of timesheets, increasing employee engagement and satisfaction, ensuring daily, weekly and monthly compliance, and ensuring compliance with CAMTS standards.

Base Director/ Flight Paramedic

April 2008- December 2013

Similar to Regional Director duties, except FTE was split between administrative and clinical duties. The regional job description moved the current director duties to nearly all administrative functions and expanded the scale of the bases.

### ***Coshocton County EMS, LLC***

***Medina County Ambulance Company***

***Community Health Outreach Program***

***Children's Hospital Medical Center of Akron***

***Director***

July 1999- March 2008

**CCEMS:** Complete oversight of progressive rural emergency medical service providing emergency and non-emergency coverage to county residents. Operated out of four locations and collaborated with public safety agencies and County Commissioners. Passed two operating levy's for operating expenses and capital improvements. **Medina County Ambulance:** Provided oversight for non-emergency transports out of rural hospital. **Children's:** Provided management oversight of driver's and paramedics for neonatal transportation team.

## **EDUCATION**

**Mount Vernon Nazarene University**  
MBA-Health Care Administration

**Mount Vernon Nazarene University**  
Bachelor of Business Administration

**Medical Transportation Leadership Institute:** Completion of Certified Medical Transport Executive. Serve as an instructor for this course under the Association of Air Medical Services.

## **CERTIFICATIONS**

- State of Ohio Paramedic
- Certified Medical Transport Executive(CMTE)
- BLS, PALS, ACLS, BTLS, NRP, ASLS & FEMA modules 100, 200 & 800.

## **ACCOMPLISHMENTS**

- January 2018: Selected to be an instructor for the Medical Transportation Leadership Institute.
- Appointed by Lt. Governor to represent the Ohio Ambulance and Medical Transportation Association on the State Trauma Committee (HB 138) in2000;
- Servant Leader of the Year 2010;
- Spirit of MedFlight Award Winner 2015.
- Rotarian;
- Served as American Red Cross board member;
- Served as Vice Chairman for the Coshocton County Risk and Threat Assessment Committee;
- Spearheaded Automated External Defibrillator (AED) Coalition Team in Coshocton County- Helped place AED's in all the schools, and businesses;
- Campaigned and passed two operating levy's for EMS program.
- Speaker and co-speaker for Association of Air Medical Transportation Conference;  
2012: Seattle, WA: It's More than an Office: Empowering and Engaging Your Staff. 2013: Virginia Beach, VA: Creating a Competitive Advantage: Identifying Best Practices for Engaging and Empowering Your Staff.  
2014: Nashville, TN: Moving From Me to We Through Collaboration.  
2017: Fort Worth, TX: Dammit Maverick, Engage!: A Journey Focused on Increasing Employee Engagement.
- 2018: Phoenix, AZ: Can You Hear Me Now?
- 2018: Phoenix, AZ: Maintaining Positive Trajectory: Creating Successful Remote Base Leadership.

## **ASSOCIATIONS/ MEMBERSHIP**

- American College of Healthcare Executives
- Association of Air Medical Services
- Survivors Network Air & Ground Medical Transport
- Ohio Association of Critical Care Transportation
- MedCare Ambulance Board Member