



HealthNet Aeromedical Services

May 24, 2018

Dave Evans, Chair
Nominating Committee
Association of Air Medical Services
909 N. Washington Street, Suite 410
Alexandria, VA 22314

Dear Mr. Evans,

I am writing to inform you of my interest in the AAMS Board of Directors, At Large Director position. Attached is my resume with required applicable documentation.

I currently serve as the Vice President for Business Operations and Chief Financial Officer for HealthNet Aeromedical Services, Inc., headquartered in Charleston, West Virginia. I've served in my current capacity since March 2016, but have been with the organization in a similar role since March 2012.

I've served in various capacities with other non-profit Board of Directors. I feel that I would bring a unique perspective to the AAMS Board of Directors given my finance background, coupled with my operational understanding of the aeromedical industry.

If you have any further questions, please feel free to contact me at any time.

Yours sincerely,

Brian A. Doughty
VP Business Operations/Chief Financial Officer

Fully accredited by



Air transportation provided by



A not-for-profit shared service of



HealthNet Aeromedical Services

110 Wyoming Street • Suite # 101 • Charleston, West Virginia 25302 • 304.340.8000 • info@healthnet-aeromedical.com

BRIAN A. DOUGHTY

Vice President Business Operations/CFO
HealthNet Aeromedical Services, Inc.
110 Wyoming St., Suite 101
Charleston, West Virginia 25302
(O) 304.340.8000
(C) 304.610.8330
Brian.Doughty@healthnetcct.com

EDUCATION

WEST VIRGINIA UNIVERSITY, Morgantown, WV

Bachelor of Science in Business Administration: Major in Management Information Systems, 2006

Bachelor of Science in Business Administration: Major in Accounting, 2005

PROFESSIONAL EXPERIENCE

HealthNet Aeromedical Services, Inc., Charleston, WV, March 2016 - Present

Vice President Business Operations/CFO

- Oversee the management and coordination of all fiscal reporting activities for the organization including, financial statement reporting, reporting to funding agencies and the monitoring of organizational and contractual budgeting.
- Assist with the development of strategic vision including fostering and cultivating stakeholder relationships on city, state, and national levels, as well as assisting in the development and negotiation of contracts.
- Oversee the implementation, development and execution of business development and information technology management.

HealthNet Aeromedical Services, Inc., Charleston, WV, March 2012 – March 2016

Director of Accounting/Compliance

- Oversee the management and coordination of all fiscal reporting activities for the organization including, financial statement reporting, and the development and monitoring of organizational and contractual budgeting.
- Develop and maintain systems of internal controls to safeguard organizational assets.
- Oversees accounts payable and accounts receivable.

ARNETT & FOSTER CPA, PLLC., Charleston, WV, September 2006 – March 2012

Supervisor – Accounting & Auditing Services Department

- Oversee audit planning, field work, and financial reporting for Healthcare Entities, Financial Institutions, Employee Benefit Plans, and Governmental Entities (A-133 Compliance); and communicate findings and recommendations to managers and members.
- Review audit work papers prepared by audit staff to ensure sound theory and compliance with the firm's methodology and procedures, including generally accepted accounting principles.
- Responsible for the daily supervision and development of audit staff. Coordinates with client management to obtain information necessary to conduct the audit.

PROFESSIONAL ASSOCIATION MEMBERSHIPS AND ACTIVITIES

- Treasurer, Buckskin Council Boy Scouts of America Executive Board, March 2008 – Present
- Treasurer, Kanawha-Charleston Humane Association Board of Directors, March 2013 – June 2015
- Board Member, Charleston Regional Spay Neuter Center, February 2018 - Present
- Leadership Kanawha Valley, Spring 2015

- Leadership West Virginia, Fall 2017
- Eagle Scout – March 2001

STATEMENT OF GOALS

Safety, high quality clinical care, and adequate reimbursement are the most important issues that affect the aeromedical industry. If elected to the AAMS Board of Directors, achieving these three goals will be priority.

Ensuring our clinicians and aviators make it home safely every single day should be our industry's number one priority. Embracing a safety culture with a top down approach and a safety-first mentality is key to achieving this goal.

Our industry is relied upon to provide a level of care that is equivalent to the care received at tertiary care facilities. Maintaining this level of care, especially in rural parts of the country, can be accomplished through partnerships with quality healthcare and academic institutions that promote exceptional care.

Reimbursement for services has deeply impacted our industry over the last several years. While healthcare reimbursement in general has been negatively impacted, the aeromedical industry has certainly taken the brunt of healthcare cuts. Government payors reimburse at a rate that does not cover costs and commercial payors have increased their denials, which all have a negative impact on the viability of the aeromedical industry. Through government relations and advocacy, these issues can be addressed.



May 18, 2018

Dave Evans, Chair
Nominating Committee
Association of Air Medical Services
909 N. Washington Street, Suite 410
Alexandria, VA 22314

Dear Mr. Evans,

I am pleased to offer the support of HealthNet Aeromedical Services, Inc. to Brian Doughty's nomination for election to an at-large position on the Association of Air Medical Services Board of Directors.

During his tenure as a leader within the air medical community Brian has excelled in developing a deep working knowledge of the financial operations of our programs. He is not only well-versed in the internal needs within our region but has shared his time and talents with like services requiring such expertise. I'm confident that if elected he will add an important, finance-focused voice to the Board's discussions and decisions.

Both HealthNet Aeromedical Services, Inc. and our three not-for-profit owner health systems heartily endorse Brian's nomination. Collectively we will ensure that both time and financial resources are made available, allowing him to effectively serve his constituents.

Should there be questions please do not hesitate to contact me for I remain at your service.

With best wishes, I am,

Professionally,

Clinton Burley
President and CEO

CB/ks

Fully accredited by



Air transportation provided by



A not-for-profit shared service of



May 21, 2018

Association of Air Medical Services
Attn: Board of Directors and Valued Members
909 N Washington St #410
Alexandria, VA 22314

Dear AAMS Board of Directors and Valued Members,

It is with great honor that I support the nomination of Brian Doughty as AAMS Board of Director – At Large.

As a senior leader and Chief Financial Officer for HealthNet Aeromedical Services, Inc. in West Virginia, Brian has demonstrated a high level of professionalism, collaboration and willingness to engage at the grassroots level. Brian exhibits a true passion for the air medical industry and has proven that he does not sit idly by while others challenge the integrity of the vital service we provide. He is smart, strategic, solutions-oriented, fun and an all-around great human being. He shares a commitment to protecting access for those who need our services most, continuing to make our industry safer and representing the best interests of all AAMS members.

As an AAMS member, it is my commitment to promote and ensure the success of our organization, which starts with advocating for those most capable of having a positive impact as a representative of the AAMS Board.

I am pleased to highly recommend Brian Doughty for AAMS Board of Director – At Large.

Sincerely,

A handwritten signature in black ink that reads "David W. Richardson".

David W. Richardson
Senior Vice President